



CONCURSO DE NEGOCIACIÓN EN CONTRATOS INTERNACIONALES DE LA FEDERACIÓN DE COLEGIOS DE EUROPA

Varsovia, 7 al 9 de Octubre

CONVOCATORIA

INFORMACIÓN GENERAL SOBRE EL CONCURSO

La Comisión de Formación de la Federación de Colegios de Europa, presidida por el Colegio de Abogados de Madrid junto con el Colegio de Abogados de Varsovia, organiza el Concurso de Negociación en Contratos Internacionales para abogados jóvenes.

El concurso consiste en una simulación de negociación de contrato mercantil internacional. Tendrá que ser presentado por un equipo de dos miembros, que representarán a un Colegio de Abogados miembro de la FBE.

Es una oportunidad para desarrollar sus habilidades prácticas en negociación de contratos, mejorar sus conocimientos en inglés jurídico y aprender a trabajar con abogados de distintas jurisdicciones.

El Colegio de Abogados de Varsovia será Colegio de acogida de esta primera edición del concurso que se desarrollará durante dos días, con dos sesiones de negociación de contrato basadas en casos distintos. Se organizarán también una visita cultural y una cena de gala donde se anunciará el ganador del Concurso.

El Colegio de Abogados de Madrid participará con un equipo, haciéndose cargo de los gastos de viaje y de alojamiento de los dos miembros.¹

REQUISITOS PARA PRESENTARSE A LA CONVOCATORIA

- Estar colegiado como abogado ejerciente en el Colegio de Abogados de Madrid².
- Nivel muy avanzado del idioma inglés, pudiendo demostrar conocimiento de la terminología de inglés jurídico.
- Interés demostrable por la contratación mercantil internacional.
- Tener menos de 30 años.

¹ El Colegio se reserva el derecho de elegir las condiciones de viaje y alojamiento.

² Los candidatos deberán estar al corriente de pago de todas las obligaciones colegiales y no estar sancionados ni en el momento de la solicitud ni durante el desarrollo del curso, caso de ser seleccionado.

PROCEDIMIENTO DE SOLICITUD

Los candidatos deberán constituir su propio equipo de dos miembros y presentar **una sola candidatura por equipo** en el Registro del Colegio de Abogados de Madrid, situado en la planta baja de la c/ Serrano nº 11, dirigida al Departamento de Internacional.

Cada miembro del equipo deberá adjuntar la siguiente documentación:

- a) Carta de solicitud **en inglés** elaborada por el propio solicitante en la que se exponga:
 - Deseo de ser admitido en la convocatoria y motivación de la solicitud e interés en el concurso.
 - Aceptación expresa de todas las condiciones de la convocatoria y las bases del concurso.
 - Compromiso de disponibilidad en las fechas del Concurso.
- b) Curriculum vitae con fotografía reciente tamaño carné y número de colegiado.
- c) Certificado o titulación que acredite el nivel de inglés, cuando sea posible.

El **plazo límite** para presentar dicha documentación será el **8 de julio de 2016**, a las 14:00 horas.

En caso de que el equipo envíe la documentación por correo deberá hacerlo por correo certificado y dentro del plazo establecido. Además, es preciso que haga llegar al departamento de Relaciones Internacionales copia de toda la documentación, así como del justificante del certificado postal, antes de las 20:00 horas del día 8 de julio de 2016 (c.lubet@icam.es o fax 91 576 29 91).

PROCESO DE SELECCIÓN

Se examinará la documentación aportada y se convocará a los candidatos preseleccionados a una entrevista personal. Se podrían convocar pruebas adicionales en caso de estimarse necesario.

El Colegio se reserva la facultad de dejar desiertas plazas si lo considerase oportuno.

MÁS INFORMACIÓN

Departamento de Relaciones Internacionales

c/ Serrano 11, 3ª planta (8 a 15 horas)

c.lubet@icam.es

91 788 93 80 (ext. 1853)

Come to Warsaw!

Meet, learn and work with internationally oriented lawyers.

The FBE International Contract Competition 2016



<http://contractcompetition.oirp.warszawa.pl>



Warsaw
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WHERE?

In Warsaw, Poland

WHEN?

7-9 October 2016

WHO?

Young lawyers (lawyers that are under 30 years of age)

WHY?

The Competition is great opportunity:

- **to learn international lawyer's work by doing it**
- **to develop legal English and general English skills**
- **to try international negotiations**
- **to work with lawyers from jurisdictions across Europe**
- **to see Poland**

THE ORGANIZER

The Competition is organized by Legal Education Committee of the Federation des Barreaux d'Europe and will be hosted by the Warsaw Bar

WHAT YOU WILL DO

30 days before the Competition you will receive two cases that will regard international cooperation between European businesses. After preparation you will come to Warsaw and negotiate a contract with lawyers from different country



COMPETITION AGENDA

Day 1 - Friday 7th of October

- 9.45 - 10.00 Check-in The Warsaw Bar Conference Centre (the WBCC)
- 10.00 - 14.00 Contract competition – case 1 (the WBCC)
- 14.00 - 14.45 Lunch (the WBCC)
- 14.45 - 19.00 Warsaw Walking Tour - starting from the WBCC
- 19.30 - 22.00 The President of the Warsaw Bar Dinner Restaurant

Day 2 - Saturday 8th of October

- 9.45 - 10.00 Check-in The Warsaw Bar Conference Centre (the WBCC)
- 10.00 - 14.00 Contract competition – case 2 (the WBCC)
- 14.00 - 14.45 Lunch (the WBCC)
- 19.30 - 22.00 Gala Dinner and Winner Announcement Restaurant

Day 3 - Sunday 9th of October

- 10.00 - 15.00 Networking meeting (optional)
- Departure from Warsaw

HOW TO APPLY

Contact your Bar and ask about details. Deadline to submit application - 30th of June 2016. If you have any questions please feel free to contact Dr. Mariusz Maciejewski maciejewski.m@oirpwarzawa.pl

The FBE International Contract Competition 2016

RULES



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1. General overview of the Competition

The FBE International Contract Competition (the Competition) is an educational event in which young lawyers from different jurisdictions meet each other to simulate commercial contract case.

The basis for the Competition is a commercial contract case which contains a business situation and conditions of business partners that would like to cooperate. Young lawyers (national “law firms” - “teams”) from different jurisdictions form pairs and negotiate the contract.

The goals of the Competition include building relations between lawyers from different jurisdictions and enhancing international cooperation skills in the field of law.

The outcome of their work is assessed by commercial lawyers.

The Competition consists of two rounds:

1. case 1 (1st day of the Competition),
2. case 2 (2nd day of the Competition).

2. The Hosting Bar

First edition of The Competition is going to be hosted by Warsaw Bar (the Hosting Bar).

3. Teams, application and participation

The Competition is addressed to young lawyers from the FBE Members Bars.

Each FBE Member Bar can send up to two teams.

Each participating team consists of two young lawyers.

Young lawyer means a lawyer that is under 30 years of age.

Applications for the Competition are to be filed on the official form and send via email to the Hosting Bar till 30th of June to Mr. Mariusz Maciejewski, e-mail address: maciejewski.m@oirpwarszawa.pl

The Competition may host up to 8 teams. Each Bar may send for the Competition up to two teams. First applying teams will take part in the contest, however the Hosting Bar may need to make a selection to provide international character of the Competition and form international negotiating pairs.

4. Language of the Competition

English is the only language of the Competition. Whole negotiations are to be conducted in English and the final draft of the contract has to be in English.

5. Organization of the Competition

Competition lasts 2 days. One contract case a day.

The Hosting Bar will form teams into negotiating pairs. Each team will represent his client basing on the scenario presented in the case.

The course of the Competition:

a) the case

Teams receive a case 30 days before the Competition. Teams are expected to prepare for the Competition “as it is in real life” and are only responsible for their preparation. At this stage, the participating Bars may provide for their teams educational and training support.

The case will have different informations for each team (i.e. team A will be representing a seller and their case will include important informations concerning the seller; team B will be representing a buyer and their case will include information concerning the buyer).

b) the Competition days

Team meets their counterpartners and negotiate and prepare final version of the contract. Each day teams will have 4 hours to negotiate and prepare final version of the contract.

The goal for the teams for each day is to prepare and submit the contract. It is possible that not the whole contract is negotiated. In this case teams submit part of a contract that was agreed by the time of the end of the Competition day.

c) questions and interpretations of the case

A case always leaves room for interpretation. Teams may interpret the case themselves but it is suggested to turn to a judge to solve raising questions.

d) materials admitted during the Competition

Only competing teams work on the case.

Participants may use only the resources that the brought with them, i.e. books, lawyers programs available on their laptop (wi-fi connection will be provided by the Hosting Bar).

e) equipment

Participants come with their own equipment they want to use (laptops, tablet, smarphones).

The Competition teams are provided with wi-fi Internet access and printers for their disposal in the office.

f) recording and transmission of the Competition

The Competition may be recorded and used for educational purposes.

The Internet transmission to other room where the public may watch negotiations may be available.

g) judgement

Panel of judges consists of up to 6 judges.

The Hosting bar will provide judges.

The Bar sending a team may also appoint own judge (optional).

Judges assess teams taking into account skills of teams' members that are important for international commercial lawyers.

h) The winners

The winners of the Competition may be as follows:

a team ("law firm")

an individual lawyer.

6. The costs

a) The Hosting Bar covers costs of:

software infrastructure for the Competition,
office rooms meeting technical requirements,
catering during the Competition, including lunch and dinner on both days of the Competition,
press service,
the President of Hosting Bar Award;

b) Participating Bar covers:

team preparation,
travel of the team and appointed judge (if any),
accommodation of the team and appointed judge (if any).

7. The Contact:

In case of any questions concerning the Competition do not hesitate to contact:

Dr Mariusz Maciejewski

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Vice-Chairman of Legal Apprenticeship Committee
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